## Aditya Birla Sun Life Insurance Company Limited Registration Number: 109 dated 31st January 2001

Form L-5- Commission expenses Schedule (Amounts in thousands)

| Particulars                                 | Audited  Quarter ended  30th June, 2020 | Audited<br>Quarter ended<br>30th June, 2019 |
|---|---|---|
| Commission paid                             |   |   |
| Direct - First year premiums                | 554,751                                 | 552,580                                     |
| Renewal premiums                            | 220,659                                 | 221,433                                     |
| Single premiums                             | 4,505                                   | 19,222                                      |
| Sub-total                                   | 779,915                                 | 793,235                                     |
| Add: Commission on Re-insurance Accepted    | -                                       | -   |
| Less: Commission on Re-insurance Ceded      | -                                       | -   |
| Net Commission                              | 779,915                                 | 793,235                                     |
| Rewards and Remuneration to Agents          | 30,004                                  | 97,045                                      |
| Total Commission and rewards & remuneration | 809,919                                 | 890,280                                     |
| Breakup of Commission                       |   |   |
| Particulars                                 |   |   |
| Individual Agents                           | 345,536                                 | 399,615                                     |
| Brokers                                     | 41,506                                  | 48,167                                      |
| Corporate Agents                            | 392,873                                 | 345,453                                     |
| Referral                                    |   | -   |
| Total                                       | 779,915                                 | 793,235                                     |