Aditya Birla Sun Life Insurance Company Limited Registration Number: 109 dated 31st January 2001

Form L-5- Commission expenses Schedule (Amounts in thousands)

Particulars Quarter ended 31st December, 2019 Quarter ended 31st December, 2019 Nine Months ended 31st December, 2019 Commission paid Direct - First year premiums 850,159 891,040 2,188,105 2,211,738 Renewal premiums 434,388 334,653 1,037,249 824,239 Single premiums 23,774 21,657 47,331 57,888 Sub-total 1,308,321 1,247,350 3,272,685 3,093,865 Add: Commission on Re-insurance Accepted - - - - - Less: Commission on Re-insurance Ceded -		Audited	Audited	Audited	Audited
Direct - First year premiums 850,159 891,040 2,188,105 2,211,738 Renewal premiums 434,388 334,653 1,037,249 824,239 Single premiums 23,774 21,657 47,331 57,888 Sub-total 1,308,321 1,247,350 3,272,685 3,093,865 Add: Commission on Re-insurance Accepted -	Particulars	31st December,	31st December,	31st December,	31st December,
Renewal premiums 434,388 334,653 1,037,249 824,239 Single premiums 23,774 21,657 47,331 57,888 Sub-total 1,308,321 1,247,350 3,272,685 3,093,865 Add: Commission on Re-insurance Accepted -	Commission paid				
Single premiums 23,774 21,657 47,331 57,888 Sub-total 1,308,321 1,247,350 3,272,685 3,093,865 Add: Commission on Re-insurance Accepted -	Direct - First year premiums	850,159	891,040	2,188,105	2,211,738
Sub-total 1,308,321 1,247,350 3,272,685 3,093,865 Add: Commission on Re-insurance Accepted -	Renewal premiums	434,388	334,653	1,037,249	824,239
Add: Commission on Re-insurance Accepted -	Single premiums	23,774	21,657	47,331	57,888
Less: Commission on Re-insurance Ceded -	Sub-total	1,308,321	1,247,350	3,272,685	3,093,865
Net Commission 1,308,321 1,247,350 3,272,685 3,093,865 Rewards and Remuneration to Agents 135,150 91,499 264,963 271,395 Total Commission and rewards & remuneration 1,443,471 1,338,849 3,537,648 3,365,260 Breakup of Commission Particulars Individual Agents 509,399 511,608 1,361,754 1,398,794 Brokers 39,205 56,699 123,227 163,360 Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral - - - -	Add: Commission on Re-insurance Accepted	-	-	-	-
Rewards and Remuneration to Agents 135,150 91,499 264,963 271,395 Total Commission and rewards & remuneration 1,443,471 1,338,849 3,537,648 3,365,260 Breakup of Commission Particulars Individual Agents 509,399 511,608 1,361,754 1,398,794 Brokers 39,205 56,699 123,227 163,360 Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral - - - - -	Less: Commission on Re-insurance Ceded	-	-	-	-
Total Commission and rewards & remuneration 1,443,471 1,338,849 3,537,648 3,365,260 Breakup of Commission Particulars Individual Agents 509,399 511,608 1,361,754 1,398,794 Brokers 39,205 56,699 123,227 163,360 Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral	Net Commission	1,308,321	1,247,350	3,272,685	3,093,865
remuneration 1,443,471 1,338,849 3,537,648 3,365,260 Breakup of Commission Particulars Individual Agents 509,399 511,608 1,361,754 1,398,794 Brokers 39,205 56,699 123,227 163,360 Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral	Rewards and Remuneration to Agents	135,150	91,499	264,963	271,395
Particulars Individual Agents 509,399 511,608 1,361,754 1,398,794 Brokers 39,205 56,699 123,227 163,360 Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral		1,443,471	1,338,849	3,537,648	3,365,260
Individual Agents 509,399 511,608 1,361,754 1,398,794 Brokers 39,205 56,699 123,227 163,360 Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral	Breakup of Commission				
Brokers 39,205 56,699 123,227 163,360 Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral	Particulars				
Corporate Agents 759,717 679,043 1,787,705 1,531,711 Referral	Individual Agents	509,399	511,608	1,361,754	1,398,794
Referral	Brokers	39,205	56,699	123,227	163,360
	Corporate Agents	759,717	679,043	1,787,705	1,531,711
Total 1,308,321 1,247,350 3,272,685 3,093,865	Referral		-	-	-
	Total	1,308,321	1,247,350	3,272,685	3,093,865