Aditya Birla Sun Life Insurance Company Limited

Registration Number: 109 dated 31st January 2001

Form L-5- Commission expenses Schedule

(Amounts in thousands)

	Audited	Audited	Audited	Audited
Particulars	Quarter ended	Quarter ended	Half Year ended	Half Year ended
	30th September, 2020	30th September, 2019	30th September, 2020	30th September, 2019
Commission paid				
Direct - First year premiums	783,195	768,117	1,337,946	1,320,697
Renewal premiums	382,203	268,153	602,861	489,586
Single premiums	19,051	17,009	23,557	36,232
Sub-total	1,184,449	1,053,279	1,964,364	1,846,515
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	1,184,449	1,053,279	1,964,364	1,846,515
Rewards and Remuneration to Agents	99,809	82,853	129,813	179,898
Total Commission and rewards & remuneration	1,284,258	1,136,132	2,094,177	2,026,413
Breakup of Commission				
Particulars				
Individual Agents	506,818	487,570	852,355	887,186
Brokers	42,516	58,493	84,022	106,660
Corporate Agents	635,115	507,216	1,027,987	852,669
Referral		-		
Total	1,184,449	1,053,279	1,964,364	1,846,515